



ESPORG EXCELLENCE IN TRUCK PARKING AWARD

- THE BEST TRUCK PARKING 2021-2022 -



Application Form -Truck Etape Béziers

Truck Etape Béziers is a secrured and guarded trucks parking located in the town of Vendres, on the highway A9, exit 36. It is rated GOLD Level by Esporg.

The parking offers 350 spots and all the facilities that drivers need for their comfort and security.

Indeed, our priority is to make sure drivers enjoy their stay on our site. Therefore, we offer them maximum security, optimal customer assistance and many complimentary services and advantages.

We apply in the hope to be the Best Parking 2021-2022. This award would be a great achievement for us as we are continuously working on improving our quality service.



Category 1: Comfort & health

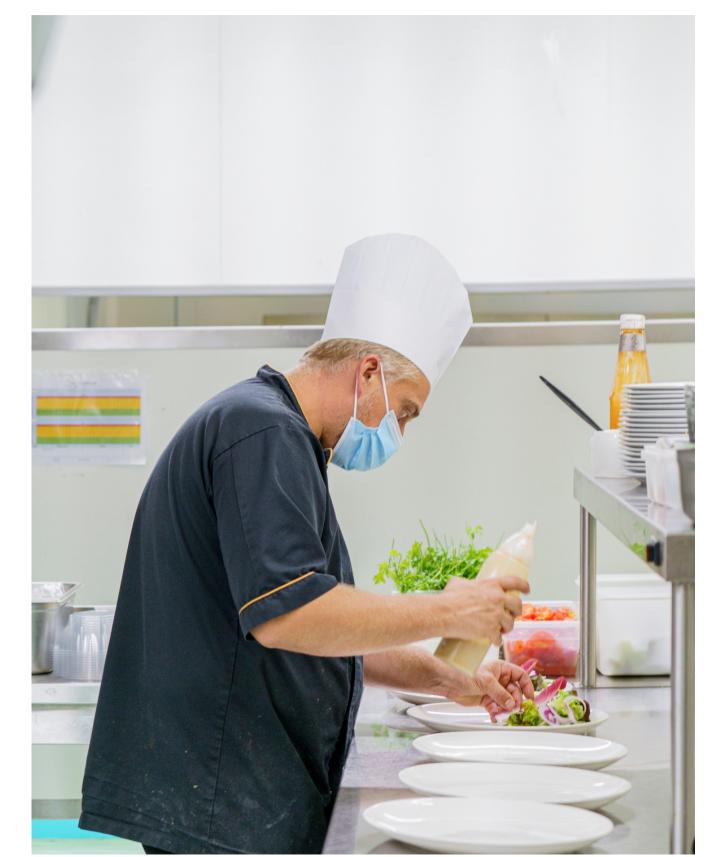




Food available 24/7 at or near the site

Our road restaurant is open 7/7 from 6am to 11pm on site, non-stop service.

Drivers can eat at the restaurant or have some snacks at the bar. All the food is cooked and prepared in our kitchen by our team.



You can see on the right an example of our menus that we change daily.

We offer special prices for customers of the parking They have a 30% discount on food on presentation of the parking ticket.

That way for a driver, the option starters + main + dessert is 11.90€ and the option starter + main is 9.80€.

STARTERS

Cauliflowers soup

Quiche Lorraine

Homemade terrine with cognac

Mixed salad

MAIN COURSE

Grilled tuna steak with garlic mayonnaise

Veal Blanquette

Rossini burger

Vegetables plate

Cheese and bacon burger

Ribs BBQ sauce (suppl,3€)

Sirloin steack with pepper sauce (suppl,3€)

SIDES DISHS TO CHOOSE

Rice, Vegetables, Green salad, Fries

DESSERTS

Plate of cheese

Chocolat mousse

Creme brulee

"Tatin" Apple pie

Caramel tiramisu

If drivers want to have some food at any time, they can purchase drinks and snacks at the security post in the parking.

Drivers can also go to our shop next to our gas station from 6am to 9pm (may-oct) or from 6am to 8pm (oct-apr) to find a variety of snacks (sandwiches, charcuterie, salads...).





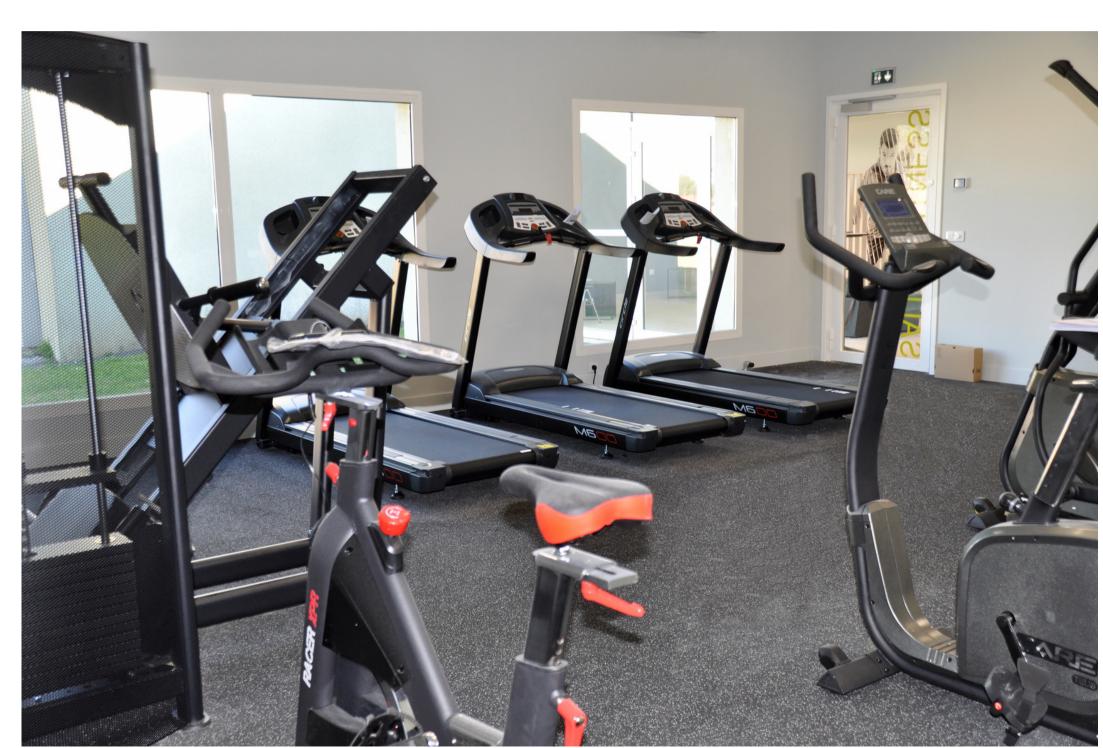


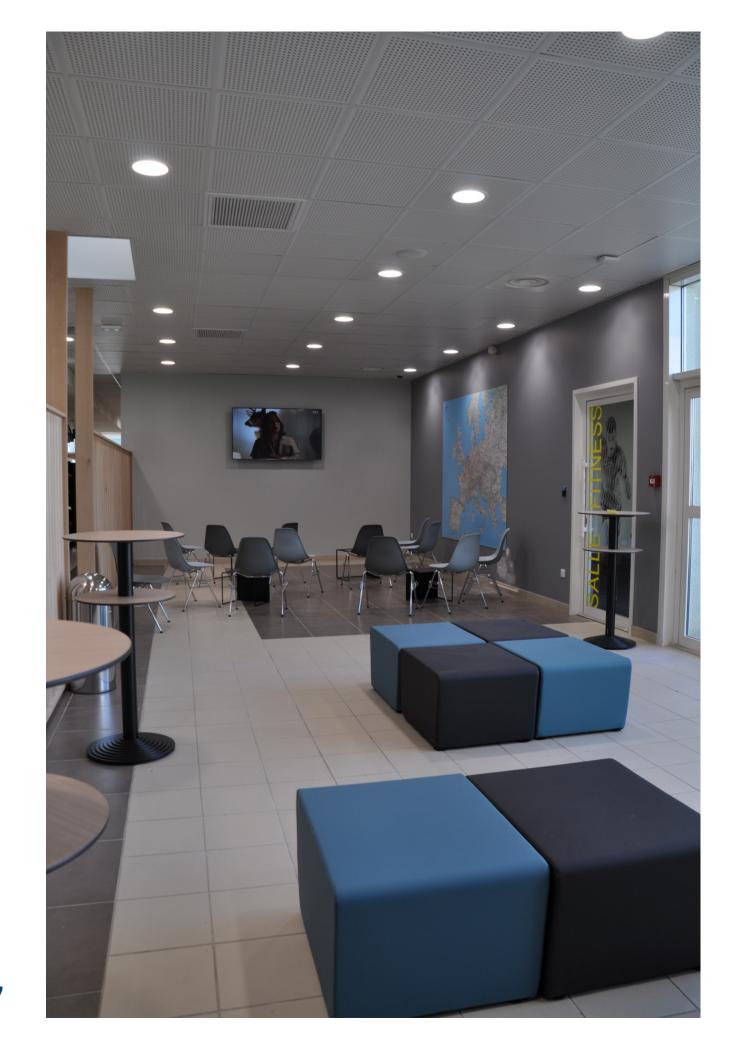
Fitness and leisure facilities at or near site

We just opened a fitness room (photo on the right) on site with:

- 3 treadmills,
- 1 fitness bike,
- 1 spinning bike,
- 1 elliptical bike,
- 1 leg press station,
- 1 weight bench,
- 2 rowers.

Access is free and exclusive for customers of the parking.





We also have a relaxing room with TV and all the sports chanels.

We can broadcast Championship's football games and main sports events.

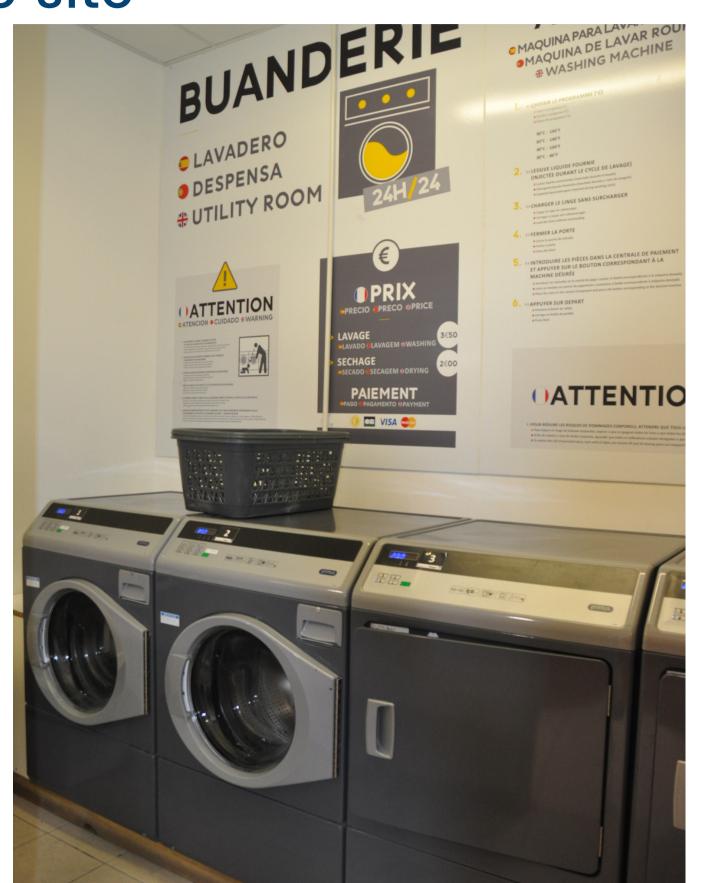
There is a football pitch and a petanque ground (petanque balls provided).

32 bikes are available for free.



Laundry facilities at or near the site

We have 2 laundry machines with detergent dispensers and 2 dryers.



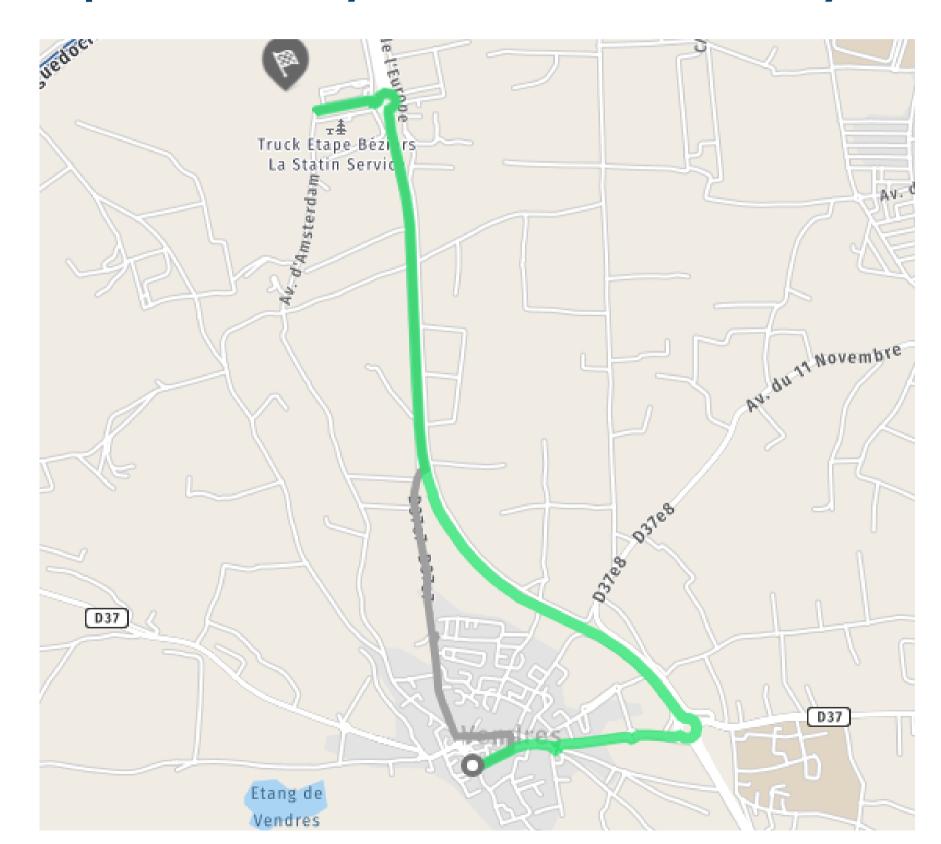


Medical assistance and/or pharmacy onsite or nearby

A pharmacy is located 3.5 km away.

Our staff received first-aid and rescue training (please find attached the training certificates).

The whole site is fitted with 3 defibrillators to face hearts issues.





Our team offers meals that are suited to different kinds of diet. In this way, for vegetarians we offer salads and vegetables plates, for pescetarians, we have a variety of fish dishes, and we also offer halal meat.

We serve a different fish every day as you can see on next page.

Wednesday 15 Décember 2021

STARTERS

Ham and asparagus risotto

Leek soup

Homemade terrine with cognac

Mixed salad

MAIN COURSE

Homemade lasagna with salmon and spinach

Sarmale "Roumania"

Burger of the day

Vegetables plate

Cheese and bacon burger

Ribs BBQ sauce (suppl,3€)

Sirloin steack with pepper sauce (suppl,3€)

SIDES DISHS TO CHOOSE

Roast sweet potatoes, Vegetables, Green salad, Fries

DESSERTS

Plate of cheese

Hot chocolat cake

Tiramisu

Pears pie

"île flottante"

Thurday 16 Décember 2021

STARTERS

Eggs and foie gras

Goat cheese salad whith honey

Homemade terrine with cognac

Mixed salad

MAIN COURSE

Grilled tuna steak with végétables

Bœuf Bourguignon

Burger of the day

Vegetables plate

Cheese and bacon burger

Ribs BBQ sauce (suppl,3€)

Sirloin steack with pepper sauce (suppl,3€)

SIDES DISHS TO CHOOSE

Mashed potatoes, Vegetables, Green salad, Fries

DESSERTS

Plate of cheese

Red berry pannacotta

Cherry pie

Eclair

Apple pie

Friday 17 Décember 2021

STARTERS

Cesar salad

Green peas soup

Homemade terrine with cognac

Mixed salad

MAIN COURSE

Sword fish with dill sauce

Roasted duck leg

Italian burger

Vegetables plate

Cheese and bacon burger

Ribs BBQ sauce (suppl,3€)

Sirloin steack with pepper sauce (suppl,3€)

SIDES DISHS TO CHOOSE

Potatoes gratinated, Green peas, Green salad, Fries

DESSERTS

Plate of cheese

Chocolat mousse

Raspberry cake

Fruits crumble

Custard pie

MAXI PANINI KEBAB



4.50€





Multilingual service options

Besides the fact that our staff can speak several languages (English, Arabic, French, Romanian, Spanish, Russian, German and Armenian) and that they carry a translation tablet, our communication supports are written in French, English, Spanish and Russian as you can see on this example of communication on the right.



Truck Etape



SHOWERS OPENING

- 1. Place the card in front of the reader
- 2. Walt for the green light
- 3. Turn the black latch on the right



AGUACEROS DOUCHAS

- 1. Pon la tarjeta frente al lector
- 2. Espere la luz verde
- 3.Gire el pestillo negro para abrir



ОТКРЫТИЕ ДУША

- 1. Барсук с карточкой
- 2. Подождите, пока загорится зеленый свет.
- 3. поверните черную защелку, чтобы открыть



OUVERTURE DOUCHES

- 1. Badger avec la carte
- 2. Attendre le voyant vert
- 3. Tourner le loquet noir vers la droite







TO CLOSE THE SHOWER AFTER USE

- 1. Place the card in front of the reader
- Walt for the green light
- 3. Turn the black latch twice to close



PARA CERRAR LA DUCHA

- 1. Pon la tarjeta frente al lector
- 2. Espera la luz verde
- 3. Gire el pestillo negro 2 vueltas para cerrar



Закрыть душ» после использования

- 1. Барсук с карточкой
- 2. дождитесь «зеленого» света
- поверните черную защелку на 2 оборота, чтобы закрыть.



FERMETURE DOUCHES

- 1. Badger avec la carte
- 2. Attendre le voyant vert
- Tourner le loquet noir de 2 tours pour fermer





Moreover, our WIFI portal gives essential information for customers in the language set on their phone.





Other:



Our parking is located in a bucolic environment, surrounded by green areas.



We also are located near the beach (10km from Valras Plage), which allows drivers to enjoy the sea thanks to the bikes we lend them for free.



Picture of Valras Plage

3

The whole parking area is covered by photovoltaic panels so that our customers are protected from the rain and from the sun in Summer.





A small football pitch is available for drivers. It can also be used as a petanque ground (petanque balls provided).





There are 3 different picnic areas at the parking.

Two of them are covered, one has 3 tables and the other one has 2 tables. And there is another table at the back of the parking area.

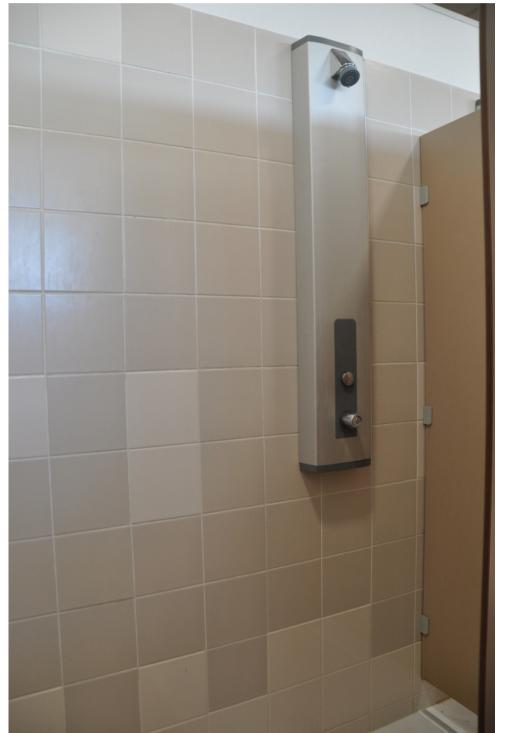


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We have implemented a strict protocol to clean showers; we make sure they are cleaned after every use.

They are accessible for free 24/7 for customers of the parking.











A watering point is available for drivers to fill up plastic jugs or to wash their dishes.

Category 2: Mobility & Connectivity



Hotel Motel Accommodation onsite or in the immediate vicinity

The hotel Althéa ** is located 5km away from our parking, we offer a booking service for drivers so that they can respect the European regulation on weekly break taken out of the truck.

To make the drivers life easier, we organise a shuttle to the hotel and back to the parking.

UN SERVICE DE RÉSERVATION DE CHAMBRE D'HÔTEL

Dans la perspective de la réglementation européenne future imposant aux chauffeurs de prendre leur repos hebdomadaire en dehors du camion, nous mettons à leur disposition des chambres d'hôtel pour une ou deux personnes dans un rayon de 5 km.









Fuel station at site or nearby



Our site has its own fuel station specific for heavy trucks with 4 paths and 8 GO nozzles, 5 AD Blue nozzles, and 6 NRG nozzles. GO, NRG and AD Blue products are available on each path.

Besides the credit card and cash, we accept the majority of petrol cards: IDS, DKV, UTA, Shell, Andamur, E100, EDC, Eurowag, Global Star, On Turtle, Morgan Fuels, Tankpool and GO Tankpass.

A free inflation station for tires is also available for drivers. The shop of the gas station is open 7/7 from 6am to 8 pm.

Alternative truck charging/filling station (LNG/Electricity/Hydrogen) onsite or nearby

At the parking, 5 electric units are available for drivers to supply their frigorific trucks.

In case customers do not have cables with them, they can get one from our staff.

We are currently in negocation to introduce a green hydrogen filling station on our site during the year 2024.

We are planning to open LNG/CNG in 2023.



A reliable and stable Wi-Fi connection for customers



The whole parking area and the restaurant / bar / fitness room / relaxing room have illimited access to high speed free WIFI.

We have 20 Wi-Fi hotspots on the parking area and 6.5 ha are covered.

The Internet access is asymmetric fibre with about 60Mbits/s for download and 5 Mbits/s for upload and it is connected to the public Wi-Fi network.

A payment system directly to the customer company

The driver can pay with all the toll badges: Axxes, Total, Telepass, DKV, Eurotoll.

We also accept the majority of European petrol cards: DKV, UTA, IDS, Snap and ours, FAL Distri.

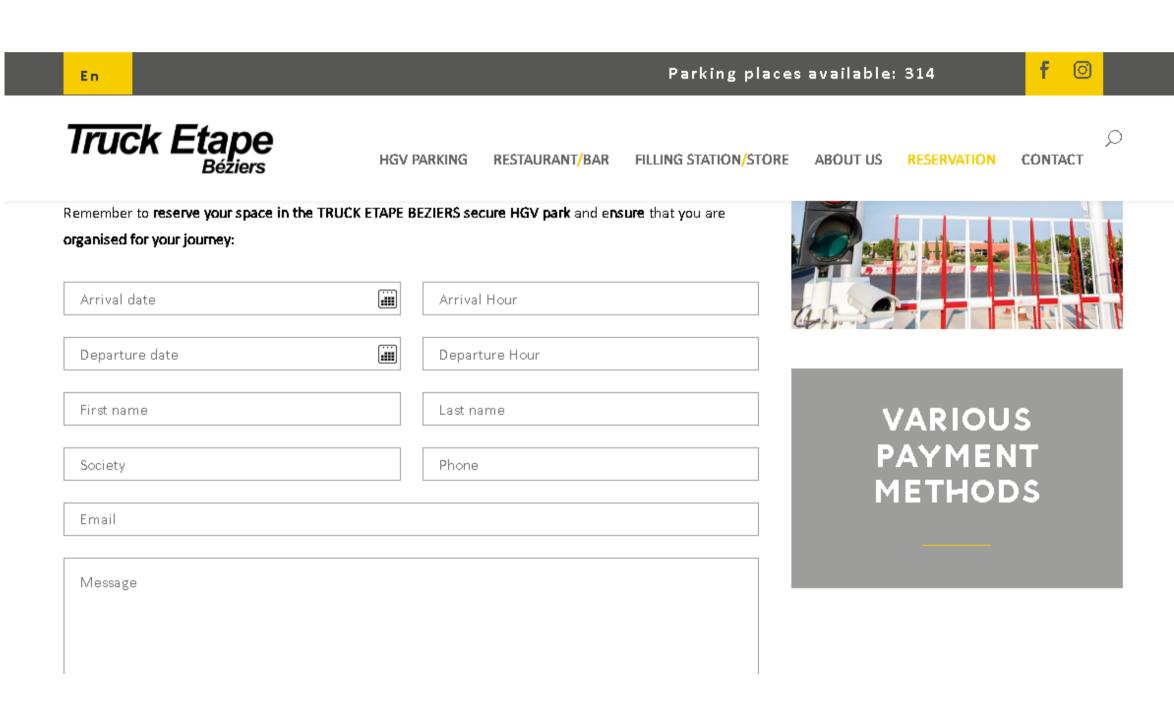
We also have some agreements with companies allowing customers to pay monthly according to the actual frequency of their stays.



Connection to the National Access Point (NAP) to deliver static and dynamic information (Delegated Act 885/2013) & a driver-friendly reservation system available

On our website, it is possible to check the amount of spots available in real time.

Drivers can also book their spot at the parking by filling a form online or by calling us.



Other:



Thanks to our WIFI Portal, customers can know about our latest news and events (football games, dishes of the day..).



2

32 bikes are available **for free** for drivers so that they can travel easily, to go grocery shopping or simply to go around (beach, shops,...).



3

From September 2021, a tachograph is available for drivers at the station's shop. This disk reader, which is completely free to use, allows them to respect he European regulation by sending directly and quickly their routes data.





If drivers have an issue with their truck, they can to Magarinos's, which is a MAN garage.

We have an agreement with them so that they can repair our customers trucks if needed. They can intervene directly at the garage or come to the parking if necessary.

Category 3: Environmental Friendliness





(Electricity installation for truck cooling available on site



5 power outlets are available for free to supply truck's reefers.

We can provide customers cables if needed.

Truck wash at the site or nearby



A station for truck wash is located right next to our parking.

Drivers can go there without appointment 5/7 days.





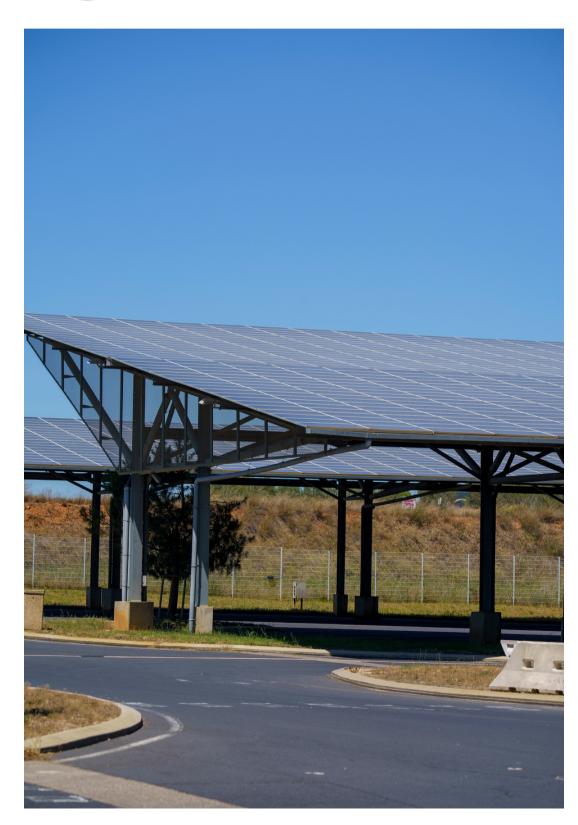
Shuttle, bus and/or bike services for drivers available

32 Bikes are available for free for drivers.

We also offer a shuttle service to bring drivers to our partnering hotel.



Alternative energy sourcing onsite (solar or wind energy, battery stored energy provision)



Our parking is entirely covered by photovoltaic panels.
23 760 pannels are covering the parking area and have a power of 4.5 GW.
Thanks to those, the electricity produced on our parking is eco-friendly.

Other:

Waste sorting is done at the restaurant.

Our staff have an electric car for them to be able to cross the area.

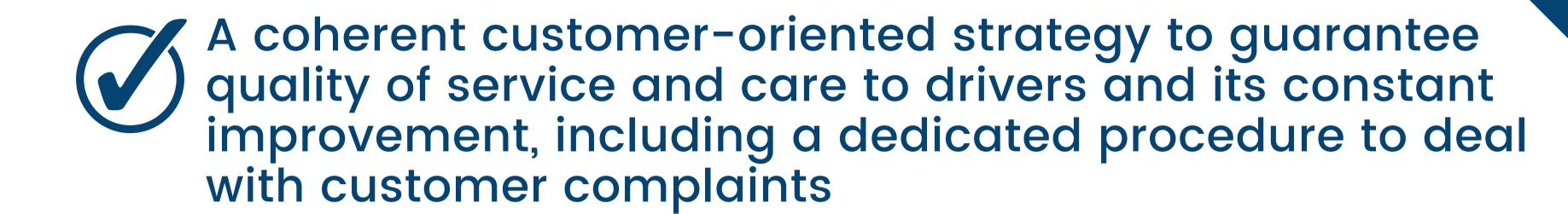
Trucks carrying dangerous goods are allowed on site, except for categories 1 and 7, and danger code 6 which must follow a specific procedure.

Our parking is fitted with a hydrocarbon dispatcher with knife gate valve.

There is also an emergency area in order to stock liquid wastes.

Category 4: Service quality & Customer Satisfaction





Drivers are at the core of our concerns. Indeed, in addition to the security offered at the parking, we try our best to reach drivers well being, especially when we know how hard their job can be.

Therefore we offer:

- Free showers for customers: 25 showers and 20 WC open 24/24
- Bikes available for free: 32 bikes fitted with bags, basket to be able to carry groceries in case drivers go to the supermarkets located near the site, LIDL and Carrefour at 10 km. Because safety is a priority, helmets and safety vests are available for customers using a bike

- Opening of a free fitness room for drivers so that they can do some sports during their stay
- -High Speed Free Wifi available on the whole site
- Free electric charging outlets for frigorific trucks : on the parking we have 5 units(cables are also available)
- 30% off at the restaurant
- Customer service at the restaurant/bar/living area 365 days from 6am to 11pm
- Human presence 24/24 at the parking
- Our team is greeting drivers 24/24h every day to have a direct exchange with them, explain them the facilities and services of the site and to take in account their feedback. They also give them a flyer showing all the features on site.

NORMA PARKING TRUCK ETAPE

DATE: LUNDI: / / 2021

We strictly follow our internal
procedures for all the departments:
parking, showers, etc
Thanks to those procedures
(example on the right), we can
organize all the tasks we need to
accomplish in order to offer a
quality service to customers.
We can easily check that the tasks
are completed because employees
have to fill up their planning daily.

		ALTEA	Temps prévu						
	00h00-01h15	NETTOYAGE: 2 BLOCS SANITAIRES PARKING + ALGECO HOMME ET FEMME	75 min						
1	01h15-02h00	RAMASSAGE POUBELLES INTERIEUR PARKING	45 min						
	02h00-03h00	SECURITE PRESENCE AU MILLIEU DES PL SUR LE PARKING (+ramassage papiers si possible) + CONTRÖUL/RELEVE TMD + CONTRÔLE DU BON FONCTIONNEMENT DES ECLAIRAGES DU PARKING ET DES VOIE DE CIRCULATIONS	60 min						
ſ	03h00-04h00	NETTOYAGE: 2 BLOCS SANITAIRES PARKING + ALGECO HOMME ET FEMME	60 min						
μú	04h00-05h00	GESTION TRANSIT PL, ENCAISSEMENTS, RENSEIGNEMENT + NETTOYAGE Accueil, PC Sécurité, WC1+2, Bureau + TGBT	60 min						
	05h00-05h10	CHANGEMENT QUART ET PASSAGE DES CONSIGNES AVEC LES AGENTS FAL DISTRI (au poste de sécurité)	10 min						
3	05h10-06h20	0 GESTION TRANSIT PL, ENCAISSEMENTS, RENSEIGNEMENT							
122	06h20-06h30	FIN DE SERVICE AGENT ALTEA	10 min						
ALTEASECURITE		Processor / Consequence							

AGENT FAL DISTRI Temps prévu PRISE DE POSTE AGENT FAL 05h00-06h00 NETTOYAGE: 2 BLOCS SANITAIRES PARKING 60 min 20 min 06h00-06h20 NETTOYAGE: ALGECO puis fermeture 10 min 06h20-06h80 FIN DES AGENTS ALTEA / PASSAGE DES CONSSIGNES ENVOIE DES RAPPORTS + PREPARATIONS DES DOCUMENTS DE TRAVAIL JOURNALIER 10 min CONTRÔLE DU BON FONCTIONNEMENT DES SYSTÈMES DE VIDEOSURVEILLANCE 20 min 06h40-07h00 RATTRAPAGE MAIL pour conssignes + IMPRESSION MENU 07h00-07h45 NETTOYAGE MATERIEL PEAGE: CAISSE AUTOMATIQUE + PRESENCE ACCUEIL POUR LA SORTIE DES PL 45 min 45 min 07h45-08h30 NETTOYAGE DES PAROIES DOUCHES DE L'ALGECO (H + F) + paroies interieurs en général si besoin, Puis REFERMER OSH3Q-DSH3Q [LUBRIFICATION CHAINES DES VELOS apres week-end + CONTROLE ETAT DES VELOS (+ retrait des vélos Hors service) 60 min 30 min 09h30-10h00 PAUSE AGENT FAL POSTE DU MATIN 10H00-10H30 POUBELLES EXTERIEUR PARKING + DECHETS AU SOL EXTERIEUR 30 min NETTOYAGE APROFONDI AU JET D'EAU DES 2 BLOCS SANITAIRES PARKING + ALGECO PARKING 90 min EPARATION DES VELOS (pneus, chambre à air, cables et réglage frein, plaquette, reserrage des vis, etc...) + ACCUEIL CLIENTS 120 min 45 min RAMASSAGE DES DECHETS AU SOL A L'INTERIEURS DU PARKING 15 min. COMPLETER LE TABLEAU SUIVIT ACTIVITÉ en cas d'obtention d'informations sur le parking le matin - (carré jaune) OSTE, CONSIGNES + PRISE DE CONNAISSANCE MAILS AGENT FAL 2 (roulement de personnel) 15 min 60 min 45 min RELEVAGE DES 20 POUBELLES INTERIEURS PARKING 30 min 17H00-17H30 PAUSE 2 EME AGENT FAL (POSTE DE L'APRES MIDI) PREPARATION FLYERS - DOCUMENTS DE PROSPECTIONS - ARGUMENTAIRE - ETC. 30 min 45 min 18h00-18h45 NETTOYAGE DES SOLS PC SECURITE, CUISINE, WC 1 ET 2, TGBT, COULOIR ET BUREAU DU FOND +Vider les poubelles, ltc. ACCUEIL DES CLIENTS DIRECTEMENT SUR LE PARKING AU CONTACT DES CHAUFFEURS, Prise de RENSEIGNEMENT + FLYERS 180 min COMPLETER IMPERATIVEMENT LE TABLEAU SUIVIT ACTIVITE (informations obtenues lors de votre prospection - carré jaune) 15 min 22h00-22h20 RONDE DE CONTRÔLE GENERALE DU SITE: Frigo, état des sanitaires + RELEVE TMD (remise à jour du document TMD si besoin) 20 min 10 min LOTURE QUART / PASSAGE CONSIGNES AUX AGENTS ALTEA

We also have an excel file to follow customers claims.

Clear instructions and signs for customers, including in foreign language(s)

All our communication / information supports are written in various languages: French, English, Spanish and Russian/ Romanian.

At the entry, an information panel shows all the features of the site.

Customers also have access to a Wifi Portal they can set according to the language of their phone. They can also have acces to all the information they need, including on events.

Most importantly, our staff is on site 24/24 to be able to answer drivers inquiries permanently and immediatly. They also carry translation tablets with them.

Special facilitation measures for drivers, including young and female-drivers

3 showers and 4 WC are specifically reserved for women.

The whole parking area is accessible for disabled people (a specific door for entry and exit).

We also have 4 WC and 2 showers accessible for people with disability.

For younger customers, but not only, bikes are availabe to go to the beach (less than 30 min), there is a fitness room, a football pitch, a pétanque ground.

During the first semester of 2022, we will set in the relaxing room a table football and a pinball machine.

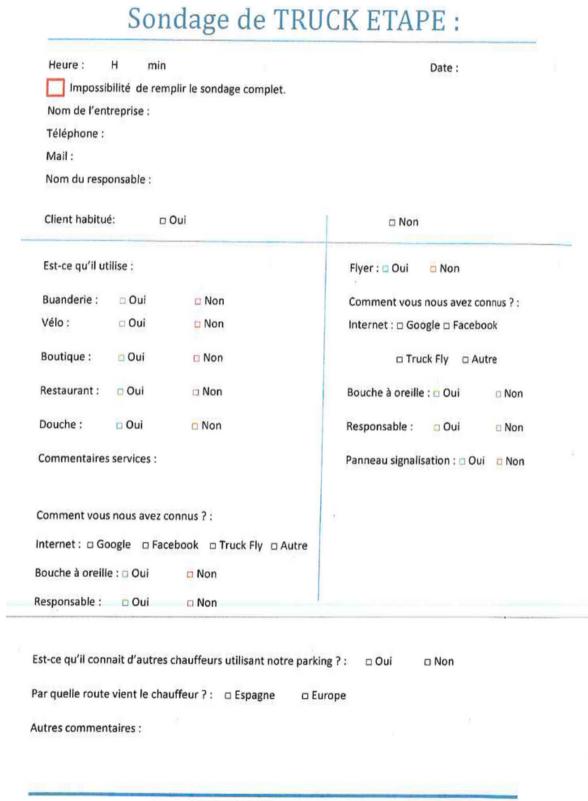
We are also active on social medias (Facebook and Instagram) to make sure we also reach and help our youngest customers.



Thanks to their multilingual skills, our staff are able to create a warm and trusting relationship with our parking's customers. They go and meet them to greet them in the best way and explain them our different services available.

Beside the daily greeting in person by our parking's staff, we also punctually organize commercial actions in order to know more about our customers satisfaction and what we could improve.

Our staff is on site 24/7 to ensure security and assistance.



Increase in numbers of customers over a given period

Between 2018 and 2021, stays at the parking increased by 80%: 40 644 trucks in 2018 and 73 236 trucks in 2021.

NOMBRE DE CAMIONS SORTANT AU PARKING													
							-		- 1 7 (1 (1 1)				
Sortie AnMois Compris entre	Et												
201701	202112												
	Janvier	Février	Mars	Avril	Mai	Juin	Juillet	Août	Septembre	Octobre	Novembre	Décembre	Moyenne
2018	2 959	3 099	3 852	3 528	3 576	3 708	3 540	3 062	3 492	4 057	3 663	2 111	3 387
2019	3 321	3 758	4 555	4 306	4 620	4 627	4 973	3 707	4 456	5 510	5 406	4 345	4 465
2020	5 057	5 364	4 896	2 922	3 816	4 727	5 095	4 223	5 107	5 898	5 625	5 0 6 5	4 816
2021	5 1 3 3	5 813	6 616	5 911	6 028	6 687	6 028	4 972	5 889	6 655	7 179	6 324	6 103

Effective communication, including with nearby local authorities and residents to resolve potential problems

We have strong relationships with the Prefecture and more precisely with DREAL services (Regional Environment, Development and Housing Departments in France) in regard with Dangerous goods transportation regulations.

We work with a security company and we have night security agents every night on site.

We have an agreement with the local police so that the number plates of the police vehicles are registered and recognized by our system to enter our parking freely. The parking Truck Etape Béziers is a member of a Free Syndicate that gathers all the owners of lands forming the economic activity zone *Via Europa* in Vendres. This Syndicate is in charge of the organization of the common parts of the area and the relationships between the owners, the local authorities and the inhabitants of towns nearby. All the members of this Syndicate meet once a year to make decisions together on the development of the activity zone.

We have a maintenance contract with GEA (a company specialised in Toll Collection Systems, located at Inovallée 12 Chemin de Malacher CS60085 38243 MEYLAN CEDEX). They are maintaining our equipment at the toll station (gates, entrance and exit terminals, ANPR, cameras registering trucks sides, and the software).

We also have a reserve of material on site to be able to repair or replace damaged parts. Our teams can fix "first level" issues. If we have an issue more important, GEA can intervene rapidly on site or by remote maintenance in order to reinstate the service expected by our customers.

We communicate with GEA thanks to an online support platform called VDoc.

Other:

We regularly follow the latest innovations related to transportation in order to be always ready to develop the best services to meet drivers' needs and expectations.